



"Put it Forward gives me the capabilities to manage data for a better business and better products" Udo Waibel - CTO Front Range

Better Projects + Better Sales and Service

Put it Forward® is the solution that Microsoft Dynamics® CRM users look to for help in running effective projects through Workfront®. This lets a user keep both project managers, sales and service in the conversation and sharpen targeted execution across the enterprise.

Common Scenarios:

- Sync project control in Workfront® with sales and delivery in Microsoft Dynamics®
- Auto-create projects when a sale closes or service requests are created
- Get project performance roll up
- Centralized activity management across processes and projects
- Auto-create projects
- Enhance forecasting models and reporting with deeper views of your team tasks
- Native integration with Salesforce
- Fully configurable task, project, opportunity and account information mapping



Workfront® and Microsoft Dynamics® CRM **Simplified**

Put it Forward® enables the rapid connection and collaboration of business systems through on demand technology.

Designed for the analyst, evangelist or operations specialist, Put it Forward's® "No Code" graphical experience accelerates and simplifies the ability to work with data.

Extend beyond connecting into operations governance, data

Pre-Built Connections from Put it Forward® enable Workfront® users to rapidly connect to other systems such as Oracle Marketing®, TFS®, Salesforce®, SAP®, Microsoft Dynamics®, Netsuite® and many more. Helping improve operations, increase data quality and minimize IT costs while enabling their goal of having a deeper more meaningful customer







Point, Click, Get Your Workfront® Data into Microsoft Dynamics® CRM

Shortcuts to working with your data: if you want to do a data load, synchronize across systems, export, add data quality checks or activity govern your data there are three easy steps to start with.

- 1. **Point the pre-built connectors** from Put it Forward® or use your own connector to automatically integrate the source and destination.
- 2. **Click on the data services** or add any business rules, transformations to the integration.
- 3. **Get the data flowing** between the source and destination by selecting the integration interval and activating it.



Tech Specs

Operating Systems: Put it Forward® is cloud based and is independent of operating systems.

App Server: Put it Forward® is cloud based and does not

require an app server to run

Dev Tools: Put it Forward® has a rich integrated cloud based development environment which does not require installation. **Transports:** HTTP/S, Web Services (SOAP, REST), ODBC, JDBC, FTP, SFTP, SS, File Sharing, Email (SMTP/POP3), Message based,

Amazon SQS, JMS, MQ, WSDL ... and more.

Data Formats: XML, HTML/XHTML, JSON, CSV, EDI, text (flat and hierarchical), Unstructured (PDF, Spreadsheets)

Key Deployment Benefits

- Built for the cloud Put it Forward® is a purpose built pure cloud based data service tool. No open source, no fat clients, no legacy
- Pure cloud based on premise to cloud integration with no installation for you to deploy and manage
- Best Price On demand per connection pricing and low maintenance costs
- Complete suite of out of the box connectors plus data services
- Superior support model dedicated resources for each of our customers

Tech Features

- Multi-frequency Integration: real time, just in time or in batch cycles
- **Great for data loading** and long running processes like customer research to inquiry
- Integrated data quality and management
- **Stay synchronized** with other organization units, legacy systems, other cloud offerings or on-premise applications
- More Connectors to marketing automation, financials or other contacts and order/invoice systems
- **Pure cloud based** no installation of hardware or software for you to deploy and manage
- On demand per connection pricing and low maintenance costs

