

# QUESTIONS TO ASK AN INTEGRATION PARTNER



## Bi-directional synchronization or one-way updates? And the cost?

Most organizations have a need to share data across the enterprise and not just from one application to another in one direction. When looking for an integration solution don't settle with point-to-point integrations that only allow simple data transfer in one direction. Connecting your applications is not just about the data, it is about the people, process, and systems. Don't limit yourself with only being able to share data from one application to another - find a solution that allows you to collaborate data automatically across the enterprise - without the data throttling or extra cost of additional data volumes needed to connect the enterprise. Put It Forward's [configuration approach](#) allows for true collaboration without compromise.



## How can I orchestrate the data to the process?

In today's modern world nothing exists alone - a person, a process step or a technology are all part of something larger. Solving these challenges requires normalizing connectivity and business processes without hard coding. A configuration approach, instead of a code-based approach, simplifies and speeds integration because it can encompass both data mapping and orchestration.



## Can I be assured that my data is secure - even with On-Premise?

Just because a tool is easy to use does not mean it is secure. A very important question to ask is how do they connect on-premise and cloud applications? Do they only have the option of connecting through their own servers? Or can they also provide options within your own firewall?

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## How do you handle errors and data repair?

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*Point-to-point integration allows simple data transfer in one direction with field-to-field mapping. Vendor-supplied code and developer-supplied code are not meant to be changed. Once the code is in production, you can only keep your fingers crossed and hope it's doing what it's supposed to do. Since users cannot view, control or trace data movement, an error may go undetected for a long time. Running your business with hard-coded connectivity is like driving a car whose check engine light never comes on even though trouble is brewing under the hood.*



## How are business rules changed or updated after it's gone live?

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*Efficient, accurate orchestration depends on the connections established during integration, and on the thoroughness and accuracy of data mapping. Only by moving away from point-to-point integration can you achieve constructive data and process flow because processes are no longer dependent on underlying systems, integrations or technologies. A prebuilt foundation allows the addition of business rules, APIs, analytics and products.*



## What is the Integration Roadmap?

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*Roadmaps aren't integrated among vendors or with enterprise data flow requirements. Nor do they address product-API integration, where data resides, or how to share data that needs to be associated with new product features. When vendors change direction or drop support for certain products, features or APIs, users are left to figure out workarounds or new solutions — sometimes with little notice and at considerable expense and disruption.*

## Contact Us Now



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# WE CAN HELP

## WHETHER YOU ARE JUST GETTING STARTED OR MID-PROJECT, WE CAN HELP.

Perhaps you have read this and would like to assess where you are at in the Integration Maturity Model, or maybe you already know and just need the right tools to present this concept to your Line of Business. We have Solution Engineers that are here to help.

Maybe you have already been doing your research and would like to see our tool in action. We are happy to **set up a customized demo** for your needs and answer all your questions to get you started.

Or you could be in between the two and would benefit from a Discovery Session with one of our Solution Engineers to help uncover areas of improvement and a project plan that will get you there. [Connect with us](#) and let us know how we can help.